
Action Plan

National Defence Industrial Strategy of the Danish Government

Initiatives



1. Strengthened cooperation between the Ministry of Defence and the industry

- 1.1. The development of a model for innovative acquisitions will be initiated. The possibilities within national development cooperation, international development cooperation, national innovation partnerships and public-private partnerships will be established as part of the initiative. (MoD)
- 1.2. A targeted effort towards utilising civil technologies and positions of strength will be established to benefit the defence area. The potential within technologies and production methods with spin-in potential in the Danish civil sector will be identified. In cooperation with representatives of the Danish defence industry, the initiative will also focus on bringing the spin-in segment closer to the Danish authorities in the defence area, as well as to the companies in the established defence industry. (MoD)
- 1.3. Within the framework of the Ministry of Defence's Open for Business initiative, the dialogue with the industry will be strengthened. The Industry Point of Contact under the Danish Ministry of Defence Acquisition and Logistics Organisation will act as the main point of contact for the industry as regards cooperation with the Danish defence and other authorities under the Ministry of Defence. An enhanced information campaign will be carried out to further clarify the possibilities for the defence industry to become suppliers to the Ministry of Defence. (MoD)
- 1.4. The co-financing scheme under the Ministry of Defence is strengthened towards 2023 as part of the existing defence agreement. The possibility to further strengthen the co-financing scheme will be considered. At the same time, the possibility for 'unfinanced' projects under the scheme will be investigated to increase the number of cooperation projects by giving Danish companies advice and feedback by domain specialists. (MoD)



2. Internationalisation and access to foreign markets

- 2.1. The defence attachés' focus on the possibilities abroad for Danish defence companies will be strengthened. Increased and better application of data will give the defence attachés better insights into the presence and ambitions of Danish defence industry on the export markets. The relation to Danish companies will be strengthened, and the analysis of foreign acquisition plans and industrial cooperation opportunities will form the basis for focused export campaigns in cooperation with the Trade Council. (MoD)
- 2.2. The work of the advisory group for the European Defence Fund will be continued. The future focus of the group will be developed to maximise the opportunities for Danish companies and research institutions in relation to the European Defence Fund, as well as the European market in general. (MoD)
- 2.3. The internationalisation and export opportunities of Danish SMEs are promoted partly via business promotion campaigns in the defence industrial area in cooperation with the defence attachés and partly via a partnership-driven SME internationalisation programme with the ambition to cultivate concrete, green and sustainable commercial opportunities. (MFA)
- 2.4. A strengthened initiative under the Ministry of Foreign Affairs will be launched targeting foreign defence companies to attract increased investment in Denmark within existing Danish positions of strength, such as robotics, artificial intelligence and automation. (MFA)
- 2.5. The focus of the F-35 partnership for defence-related exports to the US will be developed to better position Danish companies to take advantage of the commercial opportunities related to the sustainment of Denmark's new fighter aircraft. In addition, the work of the partnership will be expanded towards additional US prime defence contractors, as well as additional Danish industrial positions of strength beyond the established defence industry. Finally, the possibilities within public-private partnership in relation to the F-35 will be investigated. (MoB)



3. Good framework conditions for the defence industry

- 3.1. Within the boundaries of the existing legislation, a service check of the administration of the sector specific framework conditions in Denmark for the defence industry will be launched. As part of the service check, a dialogue will be initiated with the representatives of the Danish defence industry to share knowledge and experiences within the area. The service check will focus on industrial cooperation, security clearances, export controls and the procurement rules in the defence area. (MoB, MoD, MoJ)



4. Targeted industrial support and cooperation

- 4.1. Obligations for industrial cooperation will continue to be employed when relevant, when the Danish defence procures defence material from foreign suppliers. The Government has adopted new administrative guidelines reg. measures under Art. 346 TEUF, which shall ensure Denmark's essential security interests in relation to specific acquisitions of military equipment. As part of the initiative, there will be a strengthened communication effort targeting both the Danish and international defence industry regarding the new guidelines. (MoB, MoD).



5. Stronger innovation and research cooperation

- 5.1. The interest in establishing a new "Space and Defence" theme under the Arctic Space Partnership will be explored. The theme will bring together researchers, companies and Danish authorities across the space and defence sectors. The focus will be on developing technologies and competencies that can support task performance in the Arctic. (MoE, MoD).
- 5.2. An initiative will be launched to spread awareness of the possibility to access advanced material analysis through the Danish membership of several large research infrastructures that can potentially qualify product development in the Danish defence industry. Additionally, a dialogue with Danish defence industrial representatives on potential avenues for cooperation will be initiated. (MoE).
- 5.3. An effort to attract foreign investments through strategic partnerships between foreign companies and Danish research institutions (innovation cooperation) will be conducted. The Ministry of Foreign Affairs will initiate a dialogue on the framework for the initiative with relevant Danish research institutions and other relevant actors, such as the national cluster organisations. (MFA).



6. Strengthened social commitment and green focus in the defence industry

- 6.1. Through the establishment of the 14th climate partnership on defence, an effort will be conducted to ensure that the green development in the Danish business community more generally can support the green transition within the area of the Ministry of Defence. The initiative includes cooperation with representatives from the other climate partnerships. The Partnership will give their recommendations for the defence area to the Green Business Forum. (MoD).
- 6.2. The dialogue with the defence industry about veterans will be strengthened. The focus will be to ensure that veterans have good conditions on the Danish labour market via the Ministry of Defence's veterans action plan, where dialogue and cooperation with the Danish defence industry is essential. (MoD).
- 6.3. The Ministry of Defence will strengthen its focus on supporting the establishment of apprenticeships. As part of the initiative, the increased use of shared apprentices will be considered, as it has the potential to contribute to strengthening local industry. (MoD).
- 6.4. An effort will be conducted to support the Danish defence industry's social responsibility through the development of a strengthened CSR-model to be used in the Ministry of Defence's procurement process going forward. As part of the initiative, a website with information on the Danish Ministry of Defence Acquisition and Logistics Organisation's strengthened CSR-work and CSR-policy will be developed. (MoD).



7. Modern technological focus

- 7.1. The cooperation between the Danish defence industry and the existing innovation infrastructure must be strengthened. A dialogue will be initiated with the cluster organisation for defence, space and security (CenSec) on the future action plans for the area to strengthen this cooperation. Additionally, an effort will be conducted to increase the cooperation between CenSec, the Business Hubs and the remaining cluster organisations relevant for the technological development in the defence industry. (MoB, MoE).
- 7.2. A dialogue with the Business Hubs on a strengthened effort targeting the Danish defence industry is initiated to strengthen the defence industry's knowledge about the opportunities in the broader Danish business promotion system. As part of the initiative, support will be given to advise spin-in companies on possibilities within the field of defence, space and security. The initiative will be coordinated with the Trade Council. (MoB, MFA).
- 7.3. An intensified effort to keep up with the technological development in the industry, research institutions, alliance partners and other relevant actors is initiated. This will be ensured through the launch of a technology scouting unit at the Danish Ministry of Defence Acquisition and Logistics Organisation whose purpose will be to monitor and report technological development relevant for the Ministry of Defence's area. (MoD).

Ministry of Industry, Business and Financial Affairs
Slotsholmsgade 10-12
1216 Copenhagen K

Tel.: +45 33 92 33 50
Email: em@em.dk